# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## **CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D)** OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): November 14, 2024

# **EMEREN GROUP LTD**

(Exact Name of Registrant as Specified in Its Charter)

**British Virgin Islands** (State or other jurisdiction of incorporation)

001-33911 (Commission File Number)

N/A (IRS Employer Identification No.)

149 Water Street, Suite 302

Norwalk, Connecticut (Address of principal executive offices)	<b>06854</b> (Zip Code)	
Registrant's telephone number, including	area code: +1 925-42	5-7335
(Former name or former address, if cha	nnged since last report.	)
Check the appropriate box below if the Form 8-K filing is intended to simultaneofollowing provisions:	ously satisfy the filing	g obligation of the registrant under any of the
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 23	30.425)	
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.1	14a-12)	
☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchang	e Act (17 CFR 240.14	d-2(b))
☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange	e Act (17 CFR 240.13	e-4(c))
Securities registered pursuant to Section 12(b) of the Act:		
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
American Depositary Shares, each representing 10 shares, no par value per share	SOL	New York Stock Exchange
Indicate by check mark whether the registrant is an emerging growth company as de Securities Exchange Act of 1934.	fined in Rule 405 of t	the Securities Act of 1933 or Rule 12b-2 of the
		Emerging growth company $\square$
If an emerging growth company, indicate by check mark if the registrant has elected or revised financial accounting standards provided pursuant to Section 13(a) of the Ex		d transition period for complying with any new

## Item 2.02 Results of Operations and Financial Condition.

On November 14, 2024, Emeren Group Ltd (the "Company") issued a press release announcing its financial results and providing a business update as of and for the third quarter ended September 30, 2024. A copy of this press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

The information furnished in this Item 2.02, including Exhibit 99.1, is not deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section. This information will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended (the "Securities Act"), or the Exchange Act, except to the extent that the Company specifically incorporates it by reference.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits:

<b>Exhibit</b>

No. <u>Description</u>

99.1 Press Release issued by Emeren Group Ltd on November 14, 2024

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EMEREN GROUP LTD

Date: November 18, 2024 By: /s/ Ke Chen

Ke Chen

Chief Financial Officer

3



Nov. 14, 2024

Fellow Shareholders,

In Q3 2024, our company executed on its bottom-line focus, achieving solid profitability despite softer-than-anticipated revenue resulting from delays in closing scheduled project sales. With \$12.9 million in revenue, we achieved a gross profit of approximately \$5.6 million (yielding a solid gross margin of 43.8%), \$2.1 million in operating profit and \$4.8 million in net income <sup>1</sup>. Strong EBITDA of \$8.5 million further reflects our commitment to sustainable profitability and core business resilience.

Net income<sup>1</sup> was supported by a foreign exchange gain exceeding \$4.6 million as the Euro strengthened during the quarter, offsetting a similar f/x loss earlier in the year. With Europe generating a majority of our revenue in Q3, we benefited from a strong Euro.

Our focus on high-margin growth remains robust. The Independent Power Producer (IPP) segment generated \$9.4 million, driven by seasonal strength in European assets. Our Development Service Agreement (DSA) model also expanded in key markets, adding \$1.3 million from Italy, \$1 million from France, and \$0.9 million from our first Battery Energy Storage System (BESS) project portfolio in the U.S.

Revenue was lower than anticipated due to timing issue, particularly delays in government approvals for three projects in Europe. These remain in our pipeline and are expected to contribute to revenue once approvals are secured.

#### **Business Line Overview**

# **DSA**

In Q3, we executed a 394 MW BESS DSA with PLT energia Srl and completed the sale of 57 MW solar projects to Trina through a mixed DSA/SPA structure. Our DSA approach is a game-changing, reliable, and scalable business model that enables us to monetize projects at early to mid-stages while securing high-quality contracted revenue. This strategic model delivers unique benefits, including positive cash flow and effective risk mitigation throughout the project lifecycle. Building on this momentum, we also signed our first DSA contract in the U.S. for a 72 MW BESS project portfolio in California.

As of September 30, we have secured DSA contracts with nine partners, including Glennmont Partners, Matrix Renewables, and PLT Energia Srl, covering 28 projects totaling over 2.1 GW (84% BESS and 16% PV), with expected contracted revenue exceeding \$69 million to be monetized within the next 2-3 years. Additionally, over 2.0 GW of DSAs are under negotiation, estimated to bring \$100 million in revenue. This robust DSA pipeline, encompassing both contracted projects and potential agreements and with nearly 90% based in Europe, underlines our strength in markets that favor renewable energy, driving our financial stability and growth.

In November, we announced a DSA with Arpinge for a 300 MW BESS portfolio in Southern Italy. This partnership, our fourth with an Italian ESG-focused leader, strengthens our position in Italy's BESS market, where we have approximately 2 GW in the permitting pipeline. The collaboration supports Italy's clean energy transition goals and aligns with our focus on high-value growth opportunities in battery storage.

<sup>&</sup>lt;sup>1</sup> Net income attributable to Emeren Group Ltd's common shareholders.



#### Solar Power Project Development

In Q3, we successfully closed the sales of a solar project portfolio of 42 MWp in Spain to CVE España. Developed over the past few years, this portfolio is projected to generate approximately 92.8 GWh solar power annually, offsetting nearly 20,000 tons of CO<sub>2</sub> emissions each year. Additionally, we sold a 57 MWp solar project portfolio to Trina Solar, showcasing the strength of our European development efforts.

Due to project delays, the sales of a U.S. community solar project portfolio and some projects in Spain and Italy did not close by the end of Q3. For example, certain closings with CVE in Spain were delayed due to lengthy local administrative approvals. Some of these delayed project sales are expected to close in Q4.

#### IPP

Throughout the third quarter, our IPP assets demonstrated robust growth and profitability, contributing approximately 73.2% of our total revenue for the period. We continued to optimize operations across our solar farms, including Branston, reinforcing the IPP segment as a cornerstone of our business model that offers dependable, stable and predictable cash flow.

In September, we energized a 4.5 MW solar power plant at Luxshare iTech, a major facility of Luxshare Precision Industry Co., Ltd. (SHE: 002475) and a prominent Apple supplier active in Apple's Supplier Clean Energy Program. This collaboration reflects our shared commitment to environmental responsibility and Emeren's expanding renewable energy presence. In Q3 2024, we connected 7.2 MW of solar projects across China, while our 35 MWh battery storage portfolio was fully integrated into Huaneng Power International's Virtual Power Plant (VPP) platform.

In consideration of our strategy to grow IPP assets, we decided to retain a 52.4 MW project portfolio in Hungary, previously planned for sale, as an IPP asset. 30 MW of the portfolio is in operation and the remaining portfolio will be energized by the end of this year. This decision is supported by the project's strong returns, Hungary's favorable economic outlook projected to lead EU growth by 2025<sup>2</sup>, and recent foreign investments bolstering local stability. Hungary's reinforced commitment to renewable energy, seen through ambitious solar capacity goals and a revised National Energy and Climate Plan<sup>3</sup>, further enhances the value of this asset as an IPP. This tactical shift, though impacting full year revenue, aligns with our long-term growth and value creation objectives as we continue to assess favorable market conditions. Furthermore, with supportive local policies in Hungary's energy storage market, we see expanding opportunities in the country, and battery storage facilities are now planned for several projects within this portfolio.

#### Outlook

As we approach the close of 2024 and look to 2025 and beyond, we are strengthening our presence in some of the world's fastest-growing solar and battery storage markets, which are supported by increasing demand for clean energy, favorable government policies, and advancing technologies. Our primary objectives remain clear: advancing early-stage projects, expanding our DSA partnerships across Europe and the U.S., and refining our strategies to unlock the full potential of our development pipeline. While certain project sales in Europe may extend into 2025 due to delays in government approvals, our core business lines remain robust, and we are confident in our ability to deliver substantial growth in the fourth quarter, driven by a strong pipeline and favorable market conditions.

<sup>&</sup>lt;sup>2</sup> https://dailynewshungary.com/imf-hungarian-economy-will-be-frontrunner-eu/

<sup>&</sup>lt;sup>3</sup> https://xpatloop.com/channels/2024/10/hungarys-solar-power-capacity-3rd-biggest-in-world-last-year.html



For Q4, we anticipate revenue between \$40 and \$45 million, with a projected gross margin of 20% to 25%. In line with the strategic move from sales to IPP for the 52.4 MW Hungarian projects and the revised timing of some project sales, we have adjusted our full-year revenue guidance to a range of \$97 to \$102 million, with an expected gross margin of approximately 30%. We expect to achieve EBITDA of \$15 million to \$20 million in 2024.

Our IPP and DSA segments are demonstrating solid progress. For 2024, we reiterate our expectation for IPP revenue to be between \$24 million and \$26 million with gross margin of around 50%. We expect our DSA to contribute more than \$20 million in revenue during 2024. By maintaining a disciplined approach to cost efficiency and operational excellence, we remain focused on advancing our renewable energy initiatives and capturing new opportunities for sustainable value creation. In 2025, EBITDA contributions from IPP and DSA segments are expected to exceed \$50 million.

## Q3 2024 Financial Highlights:

- Revenue of \$12.9 million was down 8% Y/Y and decreased 57% Q/Q.
- · Gross profit was \$5.6 million, nearly flat Y/Y with a 1% decline and down 40% Q/Q.
- · Operating income of \$2.1 million, a \$6.1 million Y/Y improvement from a loss of \$4.0 million, despite a 28% Q/Q decrease.
- · EBITDA climbed to \$8.5 million, a substantial \$15.4 million improvement Y/Y and a 138% boost Q/Q.
- · Adjusted EBITDA reached \$4.1 million, reflecting a \$5.6 million turnaround from last year, with a slight 12% dip from the prior quarter.
- · Net income hit \$4.8 million, an impressive \$14.2 million gain Y/Y, up by \$4.5 million Q/Q.

\$ in millions	Q3'24	Q2'24	Q/Q		Q3'23	Y/Y
Revenue	\$ 12.9	\$ 30.1	-57%	6 \$	13.9	 -8%
Gross profit	5.6	9.4	-40%	6	5.7	-1%
Operating Income (loss)	2.1	3.0	-289	6	(4.0)	\$ +6.1
EBITDA	8.5	3.6	+1389	6	(6.8)	\$ +15.4
Adjusted EBITDA	4.1	4.6	-129	6	(1.5)	\$ +5.6
Net Income (loss) attributed to Emeren						
Group Ltd	\$ 4.8	\$ 0.4	\$ +4.5	\$	(9.4)	\$ +14.2

### Revenue by segment:

Segment	Q3°24	% of Total
(\$ in thousands)	Revenue	Revenue
Project development	1,533	12%
IPP	9,415	73%
EPC	337	3%
DSA	1,291	10%
Others	284	2%
Total	12,860	100%

Note: "Others" comprises revenue from ancillary revenues and expenses and other unallocated costs and expenses.



## Revenue by region:

Region	Q3°24	% of Total
(\$ in thousands)	Revenue	Revenue
Europe	6,331	49%
China	5,306	41%
USA	1,223	10%
Total	12,860	100%

# Advanced-Stage and Early-Stage Solar Development Project Pipeline

Project Pipeline by Region (as of September 30, 2024):

Region	Advanced Stage	Early Stage	Total (MW)
Europe	1,548	3,909	5,457
U.S.	925	1,273	2,198
China	29	_	29
Total	2,502	5,182	7,684

Project Pipeline by Country (as of September 30, 2024):

Country	Advanced Stage	Early Stage	Total (MW)
Poland	437	70	507
Hungary	21	_	21
U.K.	110	25	135
Spain	213	3,053	3,266
Germany	129	249	378
France	150	35	185
Italy	488	477	965
U.S.	925	1,273	2,198
China	29		29
Total	2,502	5,182	7,684

# Advanced-Stage and Early-Stage Solar Storage Project Pipeline

Project Pipeline by Region (as of September 30, 2024):

	Advanced	Early	Total
Region	Stage	Stage	(MW)
Europe	2,536	3,096	5,632
U.S.	375	1,787	2,162
China	44	_	44
Total	2,955	4,883	7,838



Project Pipeline by Country (as of September 30, 2024):

Country	Advanced Stage	Early Stage	Total (MW)
Poland	623	280	903
U.K.	170	275	445
Spain	1	1,091	1,092
France	14	_	14
Italy	1,728	947	2,675
Germany	_	503	503
U.S.	375	1,787	2,162
China	44	_	44
Total	2,955	4,883	7,838

Notes: The average hours per MW vary across regions. For example, in the U.S. and Europe, it ranged from 4 - 8 hours per MW of storage, while in China, it was  $\sim$ 2 hours.

## **Growing IPP Asset Portfolio in Attractive PPA Regions**

As of September 30, we owned and operated IPP assets comprising approximately 272 MW of solar PV projects and 35 MWh of storage.

Operating Assets	PV Capacity (MW)	Storage (MWh)
China DG	166	35
Europe	82	-
U.S.	24	-
Total	~272	35

#### Q3 2024 Financial Results:

All figures refer to the third quarter of 2024, unless stated otherwise.

## Revenue

In Q3 2024, revenue totaled \$12.9 million, coming in below expectations due to delayed project closings pending government approvals. Nevertheless, revenue was bolstered by strong performance in our high-margin IPP segment and expanding DSA activities across Europe and the U.S. With a robust pipeline, we are well-positioned for growth as these delayed projects are sold.

### Gross Profit and Gross Margin

Gross profit was \$5.6 million, compared to \$9.4 million in Q2 2024 and \$5.7 million in Q3 2023. Gross margin was 43.8%, compared to 31.2% in Q2 2024 and 40.8% in Q3 2023. The year-over-year increase was due to the favorable margin within the revenue from DSA and IPP projects.

## Operating Expense

Operating expenses were \$3.5 million, down from \$6.4 million in Q2 2024 and \$9.6 million in Q3 2023. The decrease was mainly due to lower G&A expenses thanks to our continued cost optimization program.



#### Net income attributable to Emeren Group Ltd's common shareholders

Net income attributable to Emeren Group Ltd's common shareholders was \$4.8 million, a significant rebound from a net income of \$0.4 million in Q2 2024, as well as a net loss of \$9.4 million in Q3 2023.

Diluted net income attributable to Emeren Group Ltd's common shareholders per American Depositary Share ("ADS") was \$0.09, compared to diluted net income of \$0.01 in Q2 2024 and diluted net loss of \$0.17 in Q3 2023.

#### Cash Flow

Cash used in operating activities was \$5.6 million; cash used in investing activities was \$4.2 million, and cash used in financing activities was \$2.0 million.

#### **Financial Position**

Cash and cash equivalents at the end of Q3 2024 were \$35.8 million compared to \$50.8 million in Q2 2024.

Net asset value (NAV) is approximately \$6.2 per ADS.

Our debt-to-asset ratio at the end of Q3 2024 was 10.18%, compared to 10.22% at the end of Q2 2024.

#### Conclusion

The solar industry is experiencing strong momentum due to the global commitment to renewable energy. This shift toward cleaner energy sources positions solar and battery storage as a key part of the future energy mix. The growing demand for solar power to support AI and blockchain operations is particularly exciting, as these technologies require substantial energy, and solar offers a scalable, cost-effective solution.

In conclusion, the future of solar energy is promising, and we are strategically positioned to capitalize on the accelerating adoption of solar technology worldwide. With our expertise, industry partnerships, and strong financial foundation, we are advancing towards our goal of becoming a leading global renewable energy company. We are enthusiastic about the future and proud to be driving the transition to a more sustainable world.

Sincerely,

Yumin Liu Chief Executive Officer Ke Chen Chief Financial Officer



#### Third Quarter 2024 Earnings Results Conference Call

We will host a conference call today to discuss our third quarter 2024 business and financial results. The call is scheduled to begin at 4:30 p.m. U.S. Eastern Time on Thursday, November 14, 2024.

Please register in advance to join the conference call using the link provided below and dial in 10 minutes before the call is scheduled to begin. Conference call access information will be provided upon registration.

Participant Online Registration:

https://register.vevent.com/register/BI45573df6da5b45ddbf1d1490be2da2dc

Audio-only Webcast:

https://edge.media-server.com/mmc/p/4s2et8tm

Additionally, an archived webcast of the conference call will be available on the Investor Relations section of Emeren Group Ltd's website at <a href="https://ir.emeren.com/">https://ir.emeren.com/</a>.

### **Safe Harbor Statement**

This press release contains statements that constitute "forward-looking" statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and as defined in the U.S. Private Securities Litigation Reform Act of 1995. Whenever you read a statement that is not simply a statement of historical fact (such as when the Company describes what it "believes," "expects" or "anticipates" will occur, what "will" or "could" happen, and other similar statements), you must remember that the Company's expectations may not be correct, even though it believes that they are reasonable. The Company does not guarantee that the forward-looking statements will happen as described or that they will happen at all. Further information regarding risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements is included in the Company's filings with the U.S. Securities and Exchange Commission, including the Company's annual report on Form 10-K. The Company undertakes no obligation, beyond that required by law, to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made, even though the Company's situation may change in the future.

### For investor and media inquiries, please contact:

Emeren Group Ltd - Investor Relations +1 (925) 425-7335 ir@emeren.com

The Blueshirt Group Gary Dvorchak +1 (323) 240-5796 gary@blueshirtgroup.co



Appendix 1: Unaudited Consolidated Statement of Operations

		T	hree	e Months Ende	d			Nine Mon	ths E	nded
	Sep	30, 2024	J	Jun 30, 2024		Sep 30, 2023	S	ep 30, 2024	S	ep 30, 2023
	-			(in thousands	, ex	cept per ADS da	ta a	nd ADS)		
Net revenues	\$	12,860	\$	30,057			\$	57,517	\$	60,670
Cost of revenues		(7,229)		(20,675)		(8,263)		(38,182)		(40,730)
Gross profit		5,631		9,382		5,685		19,335		19,940
Operating expenses:										
Sales and marketing		(8)		(57)		(74)		(124)		(293)
General and administrative		(3,959)		(5,354)		(6,964)		(13,935)		(16,689)
Other operating expenses		477		(1,012)		(1,281)		(1,392)		(3,549)
Impairment loss of assets		-		-		(1,325)		-		(1,325)
Total operating expenses		(3,490)	Ξ	(6,423)		(9,644)	_	(15,451)		(21,856)
Income (loss) from operations		2,141		2,959		(3,959)		3,884		(1,916)
Other (expenses) income:										
Interest (expenses) income, net		(431)		(33)		(79)		(328)		163
Investment gain/(loss)		(4)		-		57		(4)		239
Foreign exchange gain (loss)		4,615		(838)		(4,785)		525		42
Total other income (loss), net		4,180		(871)		(4,807)		193		444
Income (loss) before income tax		6,321		2,088		(8,766)		4,077		(1,472)
Income tax expense		(647)		(1,342)		(251)		(3,145)		(478)
Net income (loss)		5,674		746	_	(9,017)		932		(1,950)
Less: Net income (loss) attributed to non-controlling										
interests		831		354		373		1,622		(714)
Net Income (loss) attributed to Emeren Group Ltd		4,843		392	_	(9,390)		(690)		(1,236)
Income (loss) attributed to Emeren Group Ltd per ADS										
Basic	\$	0.09	\$	0.01	\$	(0.17)	\$	(0.01)	\$	(0.02)
Diluted	\$	0.09	\$	0.01	\$	(0.17)		(0.01)		(0.02)
Weighted average number of ADS used in computing income/(loss) per ADS*										
Basic		51,254,956		51,283,524		56,287,193		52,023,918		56,958,511
Diluted		51,352,136		51,374,185		56,287,193		52,023,918		56,958,511

<sup>\*</sup>Each American depositary shares (ADS) represents 10 common shares



Appendix 2: Unaudited Consolidated Balance Sheet

		As of			
	Sep	30, 2024		31, 2023	
		(in tho	usands	s)	
ASSETS					
Current assets:					
Cash and cash equivalents	\$	35,755	\$	70,174	
Restricted cash		1		-	
Accounts receivable trade, net		24,412		27,123	
Accounts receivable unbilled, net		44,750		59,598	
Advances to suppliers		1,269		4,283	
Value added tax receivable		8,569		7,103	
Project assets, current		77,220		39,914	
Prepaid expenses and other current assets, net		19,836		18,255	
Total current assets		211,812		226,450	
Property, plant and equipment, net		168,397		163,114	
Project assets, non-current		43,786		36,610	
Operating lease, right-of-use assets		22,506		21,057	
Finance lease, right-of-use assets		4,821		14,192	
Other non-current assets		18,789		16,928	
Total assets	\$	470,111	\$	478,351	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY					
Current liabilities:					
Accounts payable	\$	12,982	\$	16,203	
Advances from customers	Ψ	6,127	Ψ	5,375	
Amounts due to related parties		2,625		4,967	
Long-term borrowings, current portion		927		1,385	
Income tax payable		3,536		2,102	
Salaries payable		1,044		718	
Operating lease liabilities, current		592		363	
Failed sales-leaseback and finance lease liabilities, current		4,934		4,559	
Other current liabilities		16,076		21,320	
Total current liabilities		48,843		56,992	
		10,010		20,552	
Long-term borrowings		25,287		22,685	
Operating lease liabilities, non-current		21,608		20,575	
Failed sale-lease back and finance lease liabilities non-current		11,273		11,258	
Deferred tax liabilities		3,690		3,532	
Total liabilities	\$	110,701	\$	115,042	
	Ψ	110,701	Ψ	113,042	
Commitments and contingencies					
Communicities and Contingenties					
Shareholders' equity					
Common shares		806,714		806,714	
Additional paid-in capital		14,966		14,728	
Treasury stock, at cost		(49,146)		(41,938)	
Accumulated deficit		(441,253)		(440,563)	
Accumulated other comprehensive loss		(11,710)		(13,629)	
Emeren Group Ltd shareholders' equity		319,571	-	325,312	
Noncontrolling interest		39,839		37,997	
Total shareholders' equity		359,410		363,309	
Total liabilities and shareholders' equity	<u> </u>	470,111	\$	478,351	
Tomi manifes and shareholders equity	<u> </u>	4/0,111	Ф	4/0,331	



Appendix 3: Unaudited Consolidated Statement of Cash Flow

Sep 30, 2023 ) \$ (30,724) ) 8,368
,
,
8,368
8,368
(21,700)
(4,051)
(48,107)
107,288
\$ 59,181



#### **Use of Non-GAAP Financial Measures**

To supplement Emeren Group Ltd's financial statements presented on a US GAAP basis, Emeren Group Ltd provides non-GAAP financial data as supplemental measures of its performance.

To provide investors with additional insight and allow for a more comprehensive understanding of the information used by management in its financial and decision-making surrounding pro-forma operations, we supplement our consolidated financial statements presented on a basis consistent with U.S. generally accepted accounting principles, or GAAP, with EBITDA, Adjusted EBITDA as non-GAAP financial measures of earnings.

- · EBITDA represents net income before income tax expense (benefit), interest expense, depreciation and amortization.
- · Adjusted EBITDA represents EBITDA plus discount of electricity subsidy in China, plus share-based compensation, plus impairment of long-lived assets, plus loss/(gain) on disposal of assets, plus foreign exchange loss/(gain).

Our management uses EBITDA, Adjusted EBITDA as financial measures to evaluate the profitability and efficiency of our business model. We use these non-GAAP financial measures to access the strength of the underlying operations of our business. These adjustments, and the non-GAAP financial measures that are derived from them, provide supplemental information to analyze our operations between periods and over time.

We find these measures especially useful when reviewing pro-forma results of operations, which include large non-cash impairment of long-lived assets and loss on disposal of assets. Investors should consider our non-GAAP financial measures in addition to, and not as a substitute for, financial measures prepared in accordance with GAAP.



# Appendix 4: Adjusted EBITDA

	<b>Three Months Ended</b>						Nine Months Ended			
	Sep 30, 2024		Jun 30, 2024		Sep 30, 2023		Sep 30, 2024		Sep 30, 2023	
	· ·	_		_	(ir	n thousands)		_		_
Net Income (loss)	\$	5,674	\$	746	\$	(9,017)	\$	932	\$	(1,950)
Income tax expenses (benefit)		647		1,342		251		3,145		478
Interest expenses (income), net		431		33		79		328		(163)
Depreciation & Amortization		1,781		1,468		1,864		5,002		5,459
EBITDA	\$	8,533	\$	3,589	\$	(6,823)	\$	9,407	\$	3,824
Discount of electricity subsidy in China		(83)		257		(35)		307		53
Share based compensation		106		103		391		237		1,239
Loss on disposal of property, plant and equipment		-		-		-		-		2,128
Interest income of discounted electricity subsidy in										
China		130		(165)		136		(196)		49
Foreign exchange losses (gains)		(4,615)		838		4,785		(525)		(42)
Adjusted EBITDA	\$	4,071	\$	4,621	\$	(1,546)	\$	9,230	\$	7,251